

## Message Text

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PAGE 01 STATE 089848  
ORIGIN COME-00

INFO OCT-01 EA-09 ISO-00 EB-08 /018 R

DRAFTED BY COM:BIC:OED:JNADER:KR  
APPROVED BY EB/OCA/CD:EMSACCHET  
MILLER/FBS/DEPD  
RKELLY/OIM  
PMAYHEW/STATE

-----212223Z 048043 /66

R 211651Z APR 77  
FM SECSTATE WASHDC  
TO AMEMBASSY SEOUL

UNCLAS STATE 089848

E.O. 11652: N/A

TAGS: BEXP, BTRA, KS

SUBJECT: FOREIGN BUYER PROGRAM: KOREAN PACKAGING INDUSTRY  
--- (KPI) AND KOREAN PURCHASING MISSION (KPM)

REF: A. SEOUL 1601, B. SEOUL 1962, C. SEOUL 2643,  
D. USDOC 03585, E. USDOC 05242, F. USDOC 04645

1. FOREIGN BUYER PROGRAM PROJECT OFFICER ARRANGED  
APPOINTMENTS REQUESTED IN REF A AND B FOR KPI GROUP. AN  
EXAMPLE WAS THE VISIT TO NEW YORK PORT AUTHORITY  
FACILITIES, WHERE COMPLIMENTARY TRANSPORTATION WAS TO BE  
PROVIDED FOR GROUP, AS WELL AS SCHEDULED LECTURES.

2. REF C REQUESTED THAT APPOINTMENTS FOR KPI GROUP  
SCHEDULED FOR APRIL 4 BE RESCHEDULED FOR APRIL 5.  
RESCHEDULING WAS DONE AND EMBASSY ADVISED REF C, CONFIRMED  
ACCEPTANCE "WITH DEEP APPRECIATION"; ALL OTHER  
APPOINTMENTS MADE BY FBP STAFF.

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3. UPON ARRIVAL IN U.S., GROUP LEADER OF KPI GROUP  
CONTACTED PROJECT OFFICER TO ADVISE THAT GROUP ALREADY HAD  
AN ESTABLISHED ITINERARY. LEADER REQUESTED CANCELLATION  
OF ALL USDOC ARRANGEMENTS. USDOC CANCELLED ITINERARY  
CAUSING EMBARRASSMENT WITH U.S. INDUSTRY.

4. FOR KPM GROUP, USDOC WASHINGTON AND APPROPRIATE DISTRICT OFFICES WERE MARSHALLED TO PROVIDE ALL ASSISTANCE. EFFORTS TURNED OUT TO BE LARGELY UNPRODUCTIVE SINCE GROUP HAD ALREADY ARRANGED ITS OWN ITINERARY AND APPOINTMENTS PRIOR TO DEPARTING KOREA, THROUGH ROK PERSONNEL.

5. IN VIEW POSSIBILITY THAT ROK PERSONNEL IN U.S. WILL BE INVOLVED WITH ARRANGING ITINERARIES FOR OTHER GROUPS VISITING U.S., WOULD APPRECIATE ADVICE FROM POST IN ORDER AVOID DUPLICATION OF EFFORT.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Reference:** 77 SEOUL 1601, 77 SEOUL 1962, 77 SEOUL 2643  
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**Review Markings:**  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009